THE iVT SERIES

iVT International

Off-Highway Annual Review

If your components and technologies are used in off-highway vehicles, then this edition of iVT International provides an excellent platform from which to promote them. iVT Off-Highway Annual Review acts as a showcase of the latest components and technologies available to off-highway OEMs. Detailed editorial features cover a wide range of subjects, from advanced concept designs to component engineering and manufacturing technology. A variety of components are featured, although particular emphasis is placed on drivetrains, mobile hydraulics and driver controls, cab ergonomics and styling. Circulated worldwide, the Off-Highway Annual Review provides vehicle manufacturers with an unrivalled guide to the latest technologies, while component manufacturers benefit from an effective marketing opportunity.

iVT International Quarterly Magazine

Distributed worldwide, the quarterly iVT International magazine provides more topical, news-driven coverage of the industrial vehicle market and examines the design and engineering of all classes of vehicles covered by the annual review. iVT magazine contains case studies on newly launched vehicles, together with industry news, interviews and market reports. Regular technology updates focus on particular component groups, examining new product and technology advances in areas such as mobile hydraulics, drivetrains, vehicle design, electronics, electrification and automation. Contributions from industry specialists focus on the latest designs and engineering technologies that enhance vehicle development. Available four times a year, iVT magazine provides a regular platform from which to promote your company to OEMs worldwide.

iVT China

Biennial Review

The ideal publication in which to advertise to the vitally important Chinese market. 5,000+ copies are distributed to senior engineers and designers at China-based OEMs manufacturing all categories of industrial vehicles. Printed in Mandarin with free editorial and advertising translation available.

www.ivtinternational.com

PUBLISHING SCHEDULE

iVT International Quarterly Magazine – June

Electronics issue

Principal Editorial Features: Advances in off-highway electronics, anticipating market trends in the year ahead and how electronic advancement allied to automation is optimising the industry. All the latest lift-truck developments with a review of new technology in the sector. Plus new construction vehicle launches and a leading OEM interview offering industry insight.

iVO: Off Highway Annual Review 2022 edition – August

Design Challenge 2021

Principal Editorial Features: Design Challenge leads the way! – see the industrial vehicles that will change the future as conceived by today’s talented industrial designers. Share their experience as they confront the challenges of how to make tomorrow’s industrial vehicles even better. In addition, all product groups are featured: Engines; Powertrains; Fluid Power; Electronics; Ergonomics and Styling; Manufacturing and Exhibitions.

iVT International Quarterly Magazine – September

Hydraulics + Engines + EIMA preview

Principal Editorial Features: Examination of the latest hydraulic developments + drivetrain technologies. Stage V engines and emissions controls. Review of the most recent alternative vehicle propulsion systems + Hydrogen feature. Preview of EIMA International 2021, 19-23rd October in Bologna, Italy. EIMA is one of the leading trade fairs for agricultural and gardening machinery, and features 2,000 exhibitors and 50,000 machine models. Other features include cab ergonomics and driver controls. New agricultural developments and the latest construction vehicle launches.

iVT International Quarterly Magazine – November

Electrification issue + Agritechnica preview

Principal Editorial Features: The latest electric vehicles being developed by OEMs and a review of the latest supplier technology. Preview of Agritechnica 2022, 27th February - 5th March, Hannover. The leading agricultural trade fair and exhibition for agricultural machines, technology systems and components – and the meeting place for agricultural vehicle manufacturers and the supply industry. New agricultural vehicle launches, precision farming and ISObus.

iVT International Quarterly Magazine – March

iVT Expo preview + Construction vehicles + Connectivity

Principal Editorial Features: Preview of iVT Expo, 29-30th June 2022, Cologne, Germany. One of the leading industry gatherings in the world, showcasing the components, services and technologies for next-gen industrial vehicles. All the latest in electrification, autonomous systems, powertrain solutions, emission control and more. Coverage of new construction vehicle launches. New developments in connectivity are examined with special emphasis on CANbus and telematics.

* Please note that although we try extremely hard to avoid changes to the publishing schedule, they can sometimes occur. In the event of change, publishing dates, final copy dates and editorial features may be subject to revision by the editor.
DISTRIBUTION AND READERSHIP

Off-Highway Annual Review

OEM distribution/vehicles featured:
- Excavators and earthmoving
- Construction
- Mining and quarrying
- Forestry
- Agricultural
- Crane and heavy lift
- Road building

Total worldwide distribution: approx. 12,500

iVT International quarterly magazine

OEM distribution/vehicles featured:
- Construction
- Excavators and earthmoving
- Agricultural
- Forestry
- Mining and quarrying
- Forklift trucks
- Airport ground support
- Container handling
- Municipal and cleaning
- Crane and heavy lift
- AGV/SGVs
- Road building

Total worldwide distribution: approx. *15,000

iVT China Review

OEM distribution/vehicles featured:
All industrial vehicle categories featured (as listed above)

Total distribution in PRC: 5,000+

First published in 1993, and now sent six times a year to just over *15,000 senior managers, designers, key specifiers and decision makers throughout the global industrial vehicle industry, Industrial Vehicle Technology International is the leading publication for technology and innovation in off-highway and materials handling vehicle development. Hard copy registrations – mailout approximately 7,400 printed copies. Digital version – email dispatch approximately 7,600 digital copies. Europe 59.9%, North America 28.7%, Asia/Pacific 11.6%, Rest of World 2.7%. Full-colour interactive digital version also available online.

DIGITAL EDITION SPONSORSHIP
PREMIUM OPPORTUNITY

At www.ivtinternational.com you can read and download the latest digital versions of the iVT International magazine series as well as archived issues from the past. In September 2020 iVT launched its all-new digital edition. This fully interactive, smartphone-optimised interface has already created a large increase in the numbers of readers choosing to access iVT digitally (over 46,000 visits and more than 186,000 page views for the November 2020 edition). It provides a richer editorial experience through added audio and video content, as well as extra words and images in certain articles. However, the opportunities for enhanced content aren’t just limited to editorial. Each edition one print advertiser, on a first-come-first-served basis, will be able to secure the position of our Digital Edition Sponsor. This premium advertising opportunity will consist of the following forms of digital promotion...

1. A ‘presentation page’ ad. This full page ad will appear directly opposite our front cover on the digital PDF replica of the issue
2. Two ‘interstitial ads’. These ads pop up automatically between pages as you flick through the digital edition. These will be mirrored by ‘lily ads’ which appear in the Smart View, optimised for mobile devices
3. A logo and sponsor message in the email blast sent by iVT on digital publication

YOU GET...

Presentation page

YOUR AD HERE

Lily ad

Augmented content

YOU GET...

All copies are sent free of charge and on an individually named, fully registered basis to directors, chief engineers, designers, senior managers and engineers responsible for the design and development of industrial vehicles and those concerned with component testing and purchasing. The circulation is continually updated as additional engineering personnel register for copies. The iVT circulation research team is in constant contact with OEMs to ensure copies reach the industry decision makers – the personnel responsible for making and influencing buying decisions.

*Combined print/digital version
iVT MAGAZINE ADVERTISING RATES

<table>
<thead>
<tr>
<th></th>
<th>iVT Quarterly Magazine</th>
<th>iVT Annual Review</th>
</tr>
</thead>
<tbody>
<tr>
<td>Double-page spread</td>
<td>£7,315</td>
<td>£8,450</td>
</tr>
<tr>
<td>Single page</td>
<td>£4,700</td>
<td>£6,155</td>
</tr>
<tr>
<td>Half page</td>
<td>£3,345</td>
<td>£3,770</td>
</tr>
<tr>
<td>Quarter page</td>
<td>£1,750</td>
<td></td>
</tr>
<tr>
<td>Special positions</td>
<td>Prices on request</td>
<td></td>
</tr>
</tbody>
</table>

(e.g. outside back, and inside, covers)*

Advertising discounts are available for multiple orders
Series booking discounts: two issues 5%; three issues 7.5%; four or more issues 10%
Agency discount: 15%

* Series bookings only

Please note that the iVT magazine series is published in two sizes and advertisement dimensions are as follows:

**Mechanical Details**

**iVT International quarterly magazine, iVT China Biennial Review**

**Page trim size:** 215mm (width) x 275mm (height) (8.465in x 10.827in)
All printed matter should be within 5mm (1/4in) of the edge to allow for trimming

**Text area:** 195mm (width) x 255mm (height) (7.677in x 10.039in)

**Half page:** 183mm (width) x 115mm (height) (7.205in x 4.528in). No bleed option

**Quarter page:** 88mm (width) x 115mm (height) (3.465in x 4.528in). No bleed option

**Mechanical Details**

**Off-Highway Annual Review**

**Page trim size:** 210mm (width) x 297mm (height) (81/4in x 115/8in)
All printed matter should be within 5mm (1/4in) of the edge to allow for trimming

**Text area:** 180mm (width) x 270mm (height) (7in x 101/2in)

**Half page:** 180mm (width) x 132mm (height) (7in x 51/4in). No bleed option

**Format:** All material should be supplied electronically by email

**ADVERTISER EDITORIAL OPPORTUNITIES**

**Technical Articles**
A limited amount of space is available for advertisers to submit objective 600 word technical articles. These editorial positions are allocated on a first-come, first-served basis, and must run within the same issue an advertisement is run.

**Bulletin Boards**
Again, subject to the availability of space, positions for concise technical press releases of 200 words (with one colour photograph) are available free of charge to advertisers. They are published in the four issues of iVT International quarterly magazine only.

*Please note: Technical features and bulletin board entries appear subject to the editor’s approval, are published in the house style and will be edited to ensure style is consistent throughout the publication. Limited space necessitates that where editorial contributions exceed maximum word count they will be shortened. Technical features may be affected in terms of specified page layout if text and pictures fail to meet size and/or quality requirements. Picture quality is required at 300dpi; size should ideally be no smaller than 15cm wide.

iVT Quarterly Magazine
iVT Annual Review

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“An invaluable benchmarking tool for the product engineering community”
Dr Klaus G Hoehn, vice president advanced technology and engineering
DEERE & COMPANY

“For a specialist OEM, it’s the essential reference for sourcing partnerships with component suppliers”
Helmut Kanzler, vice president development
KASSBOHRER GELANDEFAHRZEUG

“iVT is a reliable product that is leading the industry 20 years after its creation, still going strong and with the vision to continue beyond 2033”
Brett Wood, president & CEO
TOYOTA MATERIAL HANDLING NORTH AMERICA

“A truly exceptional magazine”
William J Montwieler executive director
INDUSTRIAL TRUCK ASSOCIATION USA